

Rank	Company • name • address	L.A. County Projects • developed (sq.-ft./no.) • owned (sq.-ft./no.)	Current L.A. County Projects • under construction (sq.-ft./no.) • entitled only (sq.-ft./no.)	Current L.A. County Renovations • square footage • number of projects	Current L.A. County Fee Work • square footage • number of projects	Profile • headquarters • year founded • offices (L.A./total)	Top Local Executive • name • title • phone
1	Majestic Realty Co. 13191 Crossroads Parkway, Sixth Floor City of Industry 91746	47,760,105/346 38,258,475/297	0/0 2,045,343/10	170,931 3	0 0	City of Industry 1948 1/6	Edward P. Roski Jr. chairman, ceo (562) 692-9581
2	Overton Moore Properties 19300 S. Hamilton Ave., Suite 200 Gardena 90248	28,434,790/43 700,000/7	0/0 0/0	0 0	0 0	Gardena 1976 1/1	Stan Moore/Timur Tecimer ceo/president (310) 323-9100
3	Maguire Properties Inc. 333 S. Grand Ave. Los Angeles 90071	17,000,000/25 8,800,000/11	0/0 0/0	0 0	0 0	Los Angeles 1965 5/8	Nelson Rising ceo, president (213) 626-3300
4	Watson Land Co. 22010 S. Wilmington Ave., Suite 400 Carson 90745	16,580,000/132 14,808,000/120	175,000/2 992,000/2	905,000 8	0 0	Carson 1912 1/1	Bruce A. Choate ceo, president (310) 952-6400
5	Legacy Partners Commercial Inc. 4000 E. Third Ave., Suite 600 Foster City 94404	15,000,000/50 3,824,564/16	0/0 0/0	2,607,387 18	0 0	Foster City 1972 5/8	Scott Word market officer (562) 901-9021
6	Carson Estate Trust 100 Bayview Circle Newport Beach 92660	14,100,000/96 9,235,000/74	0/0 70,000/1	0 0	0 0	Newport Beach 1914 1/3	James D. Flynn president (949) 725-6500
7	Watt Commercial Properties 2716 Ocean Park Blvd., Suite 3040 Santa Monica 90405	10,000,000/80 1,774,256/22	0/0 0/0	150,000 3	0 0	Santa Monica 1962 2/2	Susan Rorison president (310) 314-2430
8	J.H. Snyder Co. 5757 Wilshire Blvd., Penthouse 30 Los Angeles 90036	7,825,000/30 2,000,000/7	0/0 0/0	0 0	0 0	Los Angeles 1949 1/1	J. Snyder/C. Goldstein/M. Wise/D. Planting partners (323) 857-5546
9	NewMark Merrill Cos. 5850 Canoga Ave., Suite 650 Woodland Hills 91367	6,822,200/71 4,205,000/42	222,665/4 330,175/7	338,085 3	0 0	Woodland Hills 1997 3/8	Sandy Sigal ceo, president (818) 710-6100
10	Voit Development Co. 101 Shipyard Way, Suite M Newport Beach 92663	6,463,476/31 799,894/7	0/0 0/0	0 0	100,000 1	Newport Beach 1971 1/2	Timothy Regan v.p. development/acquisitions (818) 593-6330
11	Lincoln Property Co. 915 Wilshire Blvd., Suite 1660 Los Angeles 90017	6,450,000/26 3,200,000/11	766,000/4 389,000/2	0 0	733,256 5	Dallas 1965 3/36	David S. Binswanger executive v.p., Southern California (213) 538-0900
12	Sares-Regis Group 18802 Bardeen Ave. Irvine 92612	6,000,000/15 1,250,000/3	0/0 0/0	0 0	0 0	Irvine 1993 1/7	John S. Hagestad managing director, principal (949) 756-5959
13	Lowe Enterprises Inc. 11777 San Vicente Blvd., Suite 900 Los Angeles 90049	5,900,000/43 800,000/3	500,000/1 0/0	0 0	0 0	Los Angeles 1972 2/6	Robert J. Lowe chairman, ceo (310) 820-6661
14	Festival Cos. 9841 Airport Blvd., Suite 700 Los Angeles 90045	5,720,000/70 1,530,000/18	0/0 0/0	0 0	0 0	Los Angeles 1990 3/6	Mark A. Schurgin president (310) 665-9600
15	Mika Co. 837 Traction Ave., Suite 400 Los Angeles 90013	5,700,000/68 2,500,000/27	0/0 0/0	0 0	0 0	Los Angeles 1973 1/1	Michael Kamen/Rick Barreca ceo/chairman (213) 680-1230
16	IDS Real Estate Group 515 S. Figueroa St., 16th Floor Los Angeles 90071	5,130,280/24 4,376,745/13	0/0 3,326,617/4	0 0	4,800 1	Los Angeles 1986 5/8	David Mgrublian Murad Siam ceos (213) 362-9300

17	AMB Property Corp. 17777 Center Court Drive, Suite 100 Cerritos 90703	4,436,451/12 15,740,038/49	0/0 0/0	0 0	0 0	0 0	San Francisco 1983 1/23	Kim P. Snyder sr. v.p., mng. dir. SW region (562) 345-9200
18	Transpacific Development Co. 2377 Crenshaw Blvd., Suite 300 Torrance 90501	4,350,000/11 450,000/3	104,000/1 0/0	0 0	0 0	0 0	Torrance 1954 1/3	Thomas G. Irish president (310) 618-3600
19	Katell Properties LLC 100 Wilshire Boulevard, Suite 1830 Santa Monica 90401	4,345,000/26 434,700/6	0/0 0/0	0 0	0 0	0 0	Santa Monica 1976 1/1	Gerald L. Katell president (310) 566-5866
20	MJW Investments 1640 Fifth St., Suite 112 Santa Monica 90401	4,190,000/56 4,100,000/26	0/0 0/0	0 0	0 0	0 0	Santa Monica 1980 2/4	Mark Weinstein president (310) 395-3430
21	Robertson Properties Group 120 N. Robertson Blvd. Los Angeles 90048	3,937,000/23 3,424,000/31	0/0 0/0	103,000 1	103,000 1	0 0	Los Angeles 1992 1/1	Neil Haltrecht president (310) 652-3620
22	Vestar Development Co. 7575 Carson Blvd. Long Beach 90808	3,800,000/9 2,155,000/6	0/0 0/0	0 0	1,000,000 1	0 0	Phoenix 1989 1/3	Jeffrey M. Axtell project director (562) 938-1722
23	LaCaze Development Co. 2601 Airport Drive, Suite 300 Torrance 90505	3,760,000/21 2,660,000/10	0/0 0/0	0 0	0 0	0 0	Torrance 1978 1/1	Norman R. LaCaze owner, principal (310) 534-0411
24	Samuelson and Fetter LLC 602 E. Huntington Drive, Suite D Monrovia 91016	3,740,000/32 2,759,000/19	0/0 0/0	0 0	0 0	0 0	Monrovia 1948 2/5	B. Fetter/R. Samuelson principals (626) 305-5530
25	Continental Development Corp. 2041 Rosecrans Ave., Suite 200 El Segundo 90245	3,400,000/31 3,075,000/30	0/0 70,000/1	140,000 2	0 0	0 0	El Segundo 1969 2/2	Richard C. Lundquist president (310) 640-1520

NA - Not Available Note: The information on this list was provided by representatives of the companies themselves. Developers are asked to include only the square footage that is rentable to tenants, not the gross square footage of the entire structures. To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur.

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Researched by David Nusbaum